



executivesolutions
the talent hub

MOUCHEL

Direct Talent Solutions Case Study

Client: MOUCHEL
Mandate: Head of Electro-Mechanical Division
Sector: Engineering



Background

MOUCHEL is a consulting and business services group that provides design, managerial and engineering services working with government agencies, local authorities, government-regulated industries and the private-sector to provide safe, reliable roads and railways, well-managed education and civic infrastructure, clean water and cost-effective energy.

Our Approach

Having refined the target geographies and industries together with candidate profile, we started to build a list of candidate names from across the globe. We then approached the chosen candidates with a detailed overview of the opportunity available and managed their interest in the role and their relocation to the region.

In this particular instance we identified a candidate based in the UK. We were able to position our clients business, articulating the vision for the company and the opportunity specifically, which led to a successful outcome for all parties.

"I fully owe being based in Dubai to 3 important aspects of Executive Solutions operating model:

Their ability to aggregate and filter web engines and identify suitable CVs from the masses

Affable and persuasive consultants able to fire the spark and then build on it
Implementation of required processes and client negotiations to enable the dream become reality

While the above comments have obviously been over simplified by these three (3) statements, Executive Solutions tireless work behind the scenes has made that perception so.

**HO Electro-Mechanical Division
Placed December 2009**